

To Whom It May Concern,

We are writing to express our utmost satisfaction with the 2 x VECTROCUT SONO cutting machines that we recently purchased from Ultracut Industries. As a company that values efficiency and precision, we have been thoroughly impressed with the performance and capabilities of these machines.

Blind Designs is a blind manufacturing company based in Johannesburg South Africa. We had accumulated multiple cutting tables over the years that supported a combination of Ultra Sonic, Crush and Blade Cutting. We realised that we had reached the threshold where X Y would be viable and streamline our production, however we had concerns about the cost as well as being able to support and maintain the machines in South Africa. We set about doing our research over a period and looked at multiple European and Australian options.

We had already used the Ultracut saw stops to cut our aluminium tubes and the Duoweld Fabric Welder and had already experienced effective back up and support and had experienced good reliability with the equipment.

When Ultracut launched the new Extra Large Format with a 3.3m x 6.5m Bed we decided to take the plunge and ordered two machines.

Our reasons for selecting the VETROCUT SONO could be broken down below:

- Excellent value of the machines
- A track record of effective support form Ultracut
- The VETROCUT'S stainless steel bed was preferred to a glass bed, as we were concerned about sourcing replacement glass in South Africa.
- No need for sacrificial plastic.
- The large 3.3m x 6.5m bed would maximise efficiency and accommodate our largest outdoor blinds.
- The VETROCUT would be able to cut all of the broad range of fabrics that we stock.

The machines were successfully implemented in September of 2024 in 6 working days. The machines have been operational ever since and have not skipped a beat.

During the 6 working days our production staff were eddectively trained on the operation and maintenance of the tables.

Since integrating the VECTROCUT SONO cutting machines into our production line, we have experienced significant improvements in our operations. The transition to x-y cutting has allowed us to cut all our blind fabrics in a more automated and precise manner. This automation has not only streamlined our processes but also enhanced our overall efficiency.

The VECTROCUT SONO machines have proven to be reliable and easy to operate, which has greatly benefited our production team. The precision and consistency of the cuts have reduced material waste and improved the quality of our final products. Additionally, the support and

service provided by Ultracut have been exceptional, ensuring that we can maintain optimal performance with minimal downtime.

We highly recommend the VECTROCUT SONO cutting machines to any company seeking to enhance their production capabilities and achieve greater efficiency. The investment in these machines has been invaluable to our operations, and we are confident that other businesses will experience similar benefits.

Thank you, Ultracut, for providing such high-quality and innovative solutions.

Sincerely,



Paul O'Brien

Director

Blind Designs South Africa